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#IBAREALESTATE2024



INTERNATIONAL BAR ASSOCIATION CONFERENCE 2024

A conference presented by the IBA Real Estate Section

14th Annual IBA Real Estate Investments Conference

10–12 April 2024, Tivoli Avenida Liberdade Lisboa, Lisbon, Portugal

GET INPUT FROM HIGH PROFILE SPEAKERS AND JOIN US IN INTERACTIVE SESSIONS

TOPICS INCLUDE:

- Plan your future – how will real estate develop in the next 30 years.
Look into the future of real estate with Teo Nicolais from Harvard University
- Reduction of emissions: impact on real estate projects – how to adapt to new rules
- Digital nomads: are they reshaping the residential and the office real estate business?
- How design is responding to the toughest challenges facing cities
- Picking up the pieces: real estate redevelopment after disaster strikes

BOOK BEFORE
1 MARCH 2024
TO RECEIVE EARLY
BOOKING DISCOUNTS

For more information and to book online visit www.ibanet.org/conference-details/CONF2424

Programme

Conference Co-Chairs

Duarte Athayde *Abreu Advogados, Lisbon; Communications Officer, IBA Real Estate Section*

Mariëtte Lafarre *Lafarre Law Firm, Amsterdam; Co-Chair, IBA Real Estate Section*

Jakob S Midtgaard *Accura, Copenhagen; Co-Chair, IBA Real Estate Section*

Local Host Committee

Abreu Advogados

Cuatrecasas

Moraes Leitão

Ferreira Pinto Cardigos Associados

Valadas Coriel

Vieira de Almeida

Organising Committee

Duarte Athayde *Abreu Advogados, Lisbon; Communications Officer, IBA Real Estate Section*

Mariëtte Lafarre *Lafarre Law Firm, Amsterdam; Co-Chair, IBA Real Estate Section*

Jakob Schou Midtgaard *Accura, Copenhagen; Co-Chair, IBA Real Estate Section*

Bernat Mullerat *Cuatrecasas, Barcelona; Advisory Board Member, IBA Real Estate Section*

João Valadas Coriel *Valadas Coriel & Associados, Lisbon; Vice-Chair, IBA Senior Lawyers' Committee*

Peter Vocke *HEUKING, Düsseldorf; Conference Coordinator, IBA Real Estate Section*

Wednesday 10 April

1800 – 2000 Host Committee reception

Inscale Rooftop

7th Floor, Avenida Liberdade 36, Lisbon

Inscale Rooftop is a 5-minute walk from the Conference hotel.

Start the Conference in style at this reception, offered by the Local Host Committee. Join IBA Committee Officers, Conference speakers and delegates to network over drinks and canapés in a rooftop bar with Lisbon's skyline at your feet. The reception is open to all registered delegates; however, please indicate your attendance when registering.

Thursday 11 April

0700 – 0800 Real Estate Section running tour

Join the officers of the IBA Real Estate Section and colleagues for a light jog or a refreshing walk.

This run is free to attend. Meet in the main hotel lobby at 0655.

Coordinator

Peter Vocke *HEUKING, Düsseldorf; Conference Coordinator, IBA Real Estate Section*

0800 – 1600 Registration

0845 – 0900 Welcome and opening remarks from the Conference Co-Chairs

0900 – 1000

Trends and hot topics in real estate

Join us for a lively, interactive debate about recent and hot topics and trends in the real estate markets. Topics will include:

- Social media and real estate
- Smart use of AI by real estate lawyers: efficiency, quality of results, confidentiality
- Real estate and money laundering
- Major issue causing concern in the real estate industry in 2024
- Trends in leisure industry
- Offices: worldwide trends
- Restrictions on foreign real estate ownership: how liberal is your county?
- Private ownership in real estate: direct or indirect holding?

Moderators

Peter Kunz *Kunz Wallentin Rechtsanwälte GmbH, Vienna; Senior Vice-Chair, IBA Real Estate Section*

Roland M Müller *Vischer, Basel; Secretary, IBA Real Estate Section*

Conference dinner sponsor



Exhibitor



Facilitators

Sarah Bool *Forsters, London; Young Lawyers' Committee Liaison Officer, IBA Real Estate Section*

Massimo D'Angelo *BLANKROME, New York*

Alexander Grellier *Drooms, Frankfurt; Membership Officer, IBA Real Estate Section*

Mariette Lafarre *Lafarre Law Firm, Amsterdam; Co-Chair, IBA Real Estate Section*

Ricardo Marques *BTG Pactual, São Paulo*

Eduardo Martin *Carey, Santiago; Co-Chair, IBA Servicing Industry Subcommittee*

Claudia Mathiasen *Winslow, Copenhagen; Co-Vice Chair, IBA Real Estate Section*

Bernat Mullerat *Cuatrecasas, Barcelona; Member, IBA Real Estate Section Advisory Board*

Johane Murray *Brodies, Edinburgh; Social Media Officer, IBA Real Estate Section*

Mario Paura *Stikeman Elliott, Toronto, Ontario; Co-Chair, IBA Servicing Industry Subcommittee*

Nikolaus Pitkowicz *Pitkowicz & Partners, Vienna; Member, IBA Real Estate Section Advisory Board*

Corrado Rampini *Bär & Karrer, Zürich; Co-Chair, IBA Commercial Real Estate Subcommittee*

Maria Santa Martha *Abreu Advogados, Porto*

Ernesto Weisson *Bustamantefabra, Guayaquil*

1000 – 1110

Plan your future – how will real estate develop in the next 30 years. Look into the future of real estate with Teo Nicolais from Harvard University

Session Chair

Jakob Schou Midtgaard *Accura, Copenhagen; Co-Chair, IBA Real Estate Section*

Keynote speaker

Teo Nicolais *Harvard University, Cambridge, Massachusetts*

1110 – 1130 Coffee/tea break

1130 – 1215

Reduction of emissions: impact on real estate projects – how to adapt to new rules

Real estate plays a massive role in global warming: 40 per cent of emissions originate from real estate, either from building materials or from building energy consumption. There is no fighting climate change without reducing environmental damages caused by real estate. A panel of experts will look at how the new rules will impact real estate projects.

Session Co-Chairs

Rossana Fernandes Duarte *Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados, São Paulo*

Stefan Gerlach *SGP Legal, Munich; European Regional Forum Liaison Officer, IBA Real Estate Section*

Speakers

Camilo Cardona Casis *Cuatrecasas, Bogotá*

Thomas Kraemer *Architect, Vienna*

Michael Lips *Pestalozzi, Zurich*

Mariana Senna Sant'Anna *Legal Director, Governance and Compliance Officer, Even Construtora e Incorporadora SA, São Paulo*

Ernesta Ziogiene *Noewe, Vilnius*

1215 – 1300

Digital nomads: are they reshaping the residential and the office real estate business?

The post-pandemic work-from-anywhere culture has a clear impact in residential and office real estate sectors. More and more people choose to work remotely, from home, from co-working spaces and even abroad. A panel of experts will debate the opportunities and challenges presented by this considerable change.

Session Co-Chairs

Cristiana Moreira *BMA Advogados, Rio de Janeiro; Website Officer, IBA Real Estate Section*

Patrícia Viana *Abreu Advogados, Lisbon*

Speakers

Christian Lessing *CEO, tb.lx by Daimler Trucks & Buses, Lisbon*

Carolina Menichetti *MBC Abogados, Santiago*

Nuno Moura Roldão *Ferreira Pinto Cardigos Advogados, Lisbon*

Tomasz Stasiak *Wolf Theiss, Warsaw*

1300 – 1430 Lunch

Keynote address: what about Portugal? Overview of Portuguese real estate market trends and opportunities

Keynote speaker

Hugo Santos-Ferreira *APPII President, Portuguese Association of Real Estate Developers and Investors, Lisbon*



1430 – 1500

Speed dating

A fantastic networking opportunity! In five-minute rounds, attendees of the Conference will get to know each other in speed dating meetings.

Session Co-Chairs

Juan José López-de-Silanes *Basham, Mexico City; Publications Officer, IBA Real Estate Section*

Pedro Nicholson *Beccar Varela, Buenos Aires; Treasurer, IBA Real Estate Section*

1500 – 1545

Real estate economics and finance: what really is driving the real estate market

An interview with a forethinking expert speaker about the real estate market and its financing.

Session Co-Chairs

Ricardo Guimarães *Confidencial Imobiliário; Lisbon*

Martin Holler *Giese & Partner, Prague; Advisory Board Member, IBA Real Estate Section*

Keynote speaker

António Ramalho *Chairman of the Board, Touro Capital Partners; Lisbon*

António Ramalho has a long professional career of more than thirty years in the financial sector. He was Executive Director at Novo Banco with the responsibility for the implementation of the restructuring plan between 2016 and 2022. He was also Vice-President for Millennium BCP and member of the Board of Santander Portugal. Outside the financial sector he was Chairman of CP - Comboios de Portugal, Executive Director at UNICRE and President responsible for the creation of Infraestruturas de Portugal (merge of Estradas de Portugal and REFER of which he was also President).

1545 – 1615 **Coffee/tea break**

1615 – 1700

Building for the middle classes: the housing crisis and how to address it

Session Co-Chairs

Sara Quaresma *Cuatrecasas, Lisbon*

João Valadas Coriel *Valadas Coriel & Associados, Lisbon; Vice-Chair, IBA Senior Lawyers' Committee*

Speakers

To follow

1700 – 1745

Renaissance of shopping centres – current trends and developments

Post-Covid-19 shopping centres and malls are packed with people. Despite many economic challenges, the retail industry seems to be entering a new renaissance area. This panel will discuss current trends and developments and give insight into how shopping centres adapted to customer needs and expectations.

Session Co-Chairs

Claudio Cocuzza *COCUZZA, Milan; Advisory Board Member, IBA Real Estate Section*

Peter Vocke *HEUKING, Düsseldorf; Conference Coordinator, IBA Real Estate Section*

Speakers

Erica Martins *Legal Director, Aliansce Sonae + brMalls, Rio de Janeiro*

Joaquim Pereira Mendes *Chief Legal, Tax & Compliance Officer, Sonae Sierra, Porto*

Marlene Tavares *Head of Retail & Logistics Investment, JLL, Lisbon*

2000 **Conference dinner**

Palácio Conde d'Óbidos

Jardim 9 de Abril 1 a 5, 1249-083 Lisbon

Price: €120

One place per registered delegate is permitted.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the Conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

0815 – 1245 **Registration**

0845 – 0900 **Opening remarks**

Mariëtte Lafarre *Lafarre Law Firm, Amsterdam; Co-Chair, IBA Real Estate Section*

Jakob Schou Midtgaard *Accura, Copenhagen; Co-Chair, IBA Real Estate Section*

0900 – 0945

How design is responding to the toughest challenges facing cities

Session Co-Chairs

Sarah Bool *Forsters, London; Young Lawyers' Committee Liaison Officer, IBA Real Estate Section*

Philip Skinner *Arnall Golden Gregory, Atlanta, Georgia; Advisory Board Member, IBA Real Estate Section*

Speakers

Ana Beatriz De Almeida Lobo *Legal and Compliance Director, Cidade Matarazzo, São Paulo*

Paulo Reis Silva *Senior Partner, S+A, Lisbon*

0945 – 1030

Cultivating wellbeing in the real estate profession: overcoming downward spirals

In the real estate sector, maintaining professional wellbeing for lawyers involves managing high-pressure situations, deadlines, and client expectations. Many of us don't realise we are caught in a downward spiral of negative emotions, physical and psychological distress until it's too late. In this interactive session, beginning with a workshop involving all participants and followed by a presentation by Dr Galia Barhava-Monteith, you will receive hands on tools to help you and your team identify and handle downward spirals. We will ask how they happen, how to recognise them and most importantly, how to activate an upward spiral when you find yourself or someone close to you experiencing a downward one. We will conclude with a take-home worksheet for participants to implement their learnings.

Session Co-Chairs

Claudia S Mathiasen *Winsløw, Copenhagen; Co-Vice Chair, IBA Real Estate Section*

Izabela Zielinska-Barlozek *Wolf Theiss, Warsaw; Commissioner, IBA Professional Wellbeing Commission; Advisory Board Member, IBA Real Estate Section*

Workshop moderator

Galia Barhava-Monteith *ORO Group Mentoring, Auckland*

A psychologist by training, with a PhD in person-centred healthcare, Galia Barhava-Monteith is an expert on organisational culture. She consults with several leading corporate and tertiary organisations on transformational projects and has worked as a personal advisor to senior leaders and board directors in some of New Zealand's leading organisations.

1030 – 1100 **Coffee/tea break**

1100 – 1145

Picking up the pieces: real estate redevelopment after disaster strikes

Conflict and natural events may sadly cause considerable destruction. When the recovery process begins, the aim is to build back better. This panel will debate reconstruction strategies and how authorities and real estate players will have an important role in the process.

Session Co-Chairs

Timur Bondaryev *Arzinger, Kyiv; CIS Liaison Officer, IBA Law Firm Management Committee*

Andrew Monteith *Minter Ellison Rudd Watts, Auckland; Scholarship Office, IBA Real Estate Section*

Speakers

João Costa Duarte *Costa Duarte Corretor de Seguros, Lisbon*

Serkan Gül *Hergüner, Istanbul*

Tomás Varela *Carey, Santiago*

1145 – 1230

Is the Data Centre Market a new investment trend?

Data Centre Market: some countries are confirming a double-digit market increase annually. Can we affirm that the Data Centre Market is a new investment global trend? How is technology boosting the Data Centre Market and what are the infrastructure obstacles? What are the real estate asset's particular characteristics for the Data Centre Market and how this type of development being legally structured?

Session Co-Chairs

Maria Flávia Seabra *Machado Meyer, São Paulo; Co-Vice Chair, IBA Real Estate Section*

Anna Wyrzykowska *WKB Wierciński, Kwieciński, Baehr, Warsaw; Newsletter Editor, IBA Real Estate Section*

Speakers

Marta Aguiriano *Legal Director, Colt Data Centre Services, London*

Sushant Shetty *Fox Mandal, Mumbai; Scholarship Officer, IBA Real Estate Section*

Bruno Mangullo *Legal Director, Scala Data Centers, São Paulo*

João Torroaes Valente *Morais Leitão; Lisbon*

1230 – 1245 **Closing remarks from the Conference Co-Chairs**

1245 – 1400 **Lunch**

1400 – 1700 **Real estate property tour – Tagus river cruise**

An overview of Lisbon's real estate from the Tagus river.

Coach transfers from the Tivoli Hotel will be provided.

Price: €15 per registered delegate

Information and Terms and Conditions

Date

10–12 April 2024

Venue

Tivoli Avenida Liberdade Lisboa
Avenida da Liberdade 185
1269-050 Lisboa
Portugal
Tel: +44 (0)20 1234 5678

Language

All working sessions and Conference materials will be in English.

Translators are not authorised to register for the conference or attend the conference working sessions without the prior written permission of the Conferences Director.

How to register

Register online by **4 April 2024** at www.ibanet.org/conference-details/CONF2424 and make payment by credit card to avail of the ten per cent online registration discount or complete the attached registration form and return it to the Conference Department at the IBA together with your proof of bank transfer payment. You should receive an email confirmation of your registration within five days; if you do not, please contact confs@int-bar.org.

All conference delegates must provide full and accurate information regarding their identity and contact information. Failure to do so will result in their conference registration being cancelled.

Fees

Online registrations received:

| | on or before 1 March | until 4 April |
|--------------------------------|-------------------------|------------------|
| IBA member | €870 | €975 |
| Non-member* | €1020 | €1125 |
| Young lawyers (under 30 years) | €650 | €1125 |
| Academics/judges (full-time) | €650 | €1125 |
| Public lawyers | €650 | €1125 |
| Corporate counsel** | €785 | €1125 |
| Conference dinner | €120 | €120 |
| Real estate property tour | €15 | €15 |

After **4 April** bookings must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

| | on or before 1 March | after 1 March |
|--------------------------------|-------------------------|------------------|
| IBA member | €965 | €1080 |
| Non-member* | €1135 | €1250 |
| Young lawyers (under 30 years) | €725 | €1250 |
| Academics/judges (full-time) | €725 | €1250 |
| Public lawyers | €725 | €1250 |
| Corporate counsel** | €870 | €1250 |
| Conference dinner | €120 | €120 |
| Real estate property tour | €15 | €15 |

Code of conduct

By registering for the Conference, you agree to the following delegate code of conduct, the host country's local and/or national requirements and venues restrictions and precautions:

- You will not attend the conference if you are displaying any Covid symptoms
 - Should you develop any Covid symptoms during your attendance at the conference you inform a member of IBA staff by email (confs@int-bar.org) and you agree not to attend any further conference sessions or related events and comply with all local and national restrictions
- You travel at your own risk, and you agree that the IBA cannot be held responsible if you contract Covid during the conference or after returning from the conference
- You agree to the extent permitted by law that you shall not hold IBA responsible for: any travel costs incurred for travelling to and from the conference; any travel costs that may be irrecoverable due to the cancellation or postponement of the conference; any losses or liabilities associated with contracting Covid whether on the way to, during or after the conference.
- You agree that, if asked by the relevant local or national authorities, the IBA has permission to pass on your personal information and contact details to those authorities should contact tracing be required.

*By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this Conference is held, which entitles you to the following benefits:

- Password access to certain parts of the IBA website.
- Receipt of *IBA E-news* and access to online versions of *IBA Global Insight*.
- Pay the member rate for any subsequent Conference registrations for this calendar year.

**A reduced rate is offered to IBA Corporate Group Members. Please contact confs@int-bar.org to obtain a 25 per cent discount on the IBA Member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this Conference at the member rate. You can find full details of how to join at www.ibanet.org.

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

Full payment must be received in order to obtain your Conference documentation.

Fees include:

- Attendance at all working sessions
- Access to the Conference materials from the IBA website (www.ibanet.org), including any available speakers' papers submitted to the IBA before 4 April
- Access to live delegate search
- Lunch on Thursday and Friday
- Tea and coffee during breaks
- Invitation to hosted Reception on Wednesday

Delegate/speaker conference registrations allow for individual entry and attendance to the conference. Delegates/speakers are not permitted to invite guests to attend any working sessions, workshops, or conference social functions.

Please note that registrations are not transferable.

List of participants

In order for your name to appear in the list of participants, your registration form must be received by **4 April** at the latest.

Live delegate search

Delegates are able to use the live delegate search via the IBA website, in order to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

Registration confirmation

Upon receipt of your payment for the Conference a confirmation email will be sent to you which contains information regarding your attendance at the Conference. You will also be able to view and download your payment information and manage your registration via your MyIBA profile on the IBA website.

Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns about this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at ibamarketing@int-bar.org.

No participant, attending in any capacity, is authorised to record or film the conference working sessions, workshops, or social functions without the prior written permission of the Conferences Director.

Payment of registration fees by bank transfer or BACS payment

Registration forms received without proof of payment will **NOT** be processed until proof of payment has been received.

Euro: by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

Please ensure that a copy of the bank transfer details is attached to your registration form.

Use the exchange rate prevailing at the time of registration.

PLEASE ENSURE THAT YOUR NAME AND 'CONF2424LISBON' APPEAR ON ANY TRANSFER OR DRAFT.

No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at sponsorship@int-bar.org.

Book with confidence

- If the IBA needs to reschedule the event, your registration will be automatically transferred to the new date and no additional fees will be charged. If this date is not convenient for a delegate, a refund of the cost of the conference place will be available on request to the IBA.
- If the IBA is unable to reschedule the conference within 12 months of the original scheduled date, a full refund of the cost of the conference place will automatically be made to all delegates.
- Please note that the IBA will not provide refunds for any costs incurred including any travel costs.

Please note, these terms are subject to any more restrictive or different local requirements and may be altered and amended from time to time to reflect any changes to restrictions or government requirements.

Conference sell-outs

The IBA places its conferences in venues of a suitable size for each event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed, and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The waiting list for a conference will close once it has reached ten per cent of the conference venue capacity, as it is very unlikely a place will become available. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to a conference without a confirmed place at the event.

Cancellation of registration or social functions

If cancellation is received in writing at the IBA office 14 days in advance of the conference, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA. Monies cannot be kept on IBA member accounts or transferred to future IBA conferences.

We regret that no refunds can be made after this date. Registrations or social function bookings received after this time will not be eligible for any refund of fees.

Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

Upon submission of your completed Conference registration form to the IBA you are considered 'registered' pending payment. Please note that the cancellation terms and conditions as indicated will apply as soon as your registration is received.

Provided you have cancelled your registration to attend an IBA Conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant Conference programme, you must then confirm to us in writing at the IBA office as soon as possible, but in no event later than one year (12 calendar months) from the date of any such Conference, all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant Conference.



Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.**

Please apply for your visa in good time.

Hotel accommodation

A limited number of rooms have been reserved at the Tivoli Avenida Liberdade Lisboa for the nights of 10–11 April:

Tivoli Avenida Liberdade Lisboa

Avenida da Liberdade 185
1269-050 Lisbon
Portugal

The following rates are per room, per night and inclusive of buffet breakfast, service charges and VAT but exclude City Tax (payable locally).

Deluxe room, single occupancy: €300

Please use the following hotel website link to make your reservation:

<https://www.nh-hotels.com/en/event/iba-real-estate-investment-conference-2024>

The hotel requires a credit card number to secure your reservation.

Cancellation and no-show policy

Please note that in the event of any cancellations or no-shows, rooms will be charged to the individual guest's credit card given at the time of booking.

Please note that any reservation made after **20 February** will be subject to availability and cannot be guaranteed at the special IBA rate.

As a limited number of rooms have been blocked at the hotel, availability cannot be guaranteed once the room block is full.

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with registration and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. The only Accommodation Agent the IBA works with is Judy Lane ICS. Judy Lane ICS do not contact delegates on behalf of the IBA without delegates making initial contact. Please ignore any communication that does not come directly from the IBA or Judy Lane ICS.

Disabled access

The Tivoli Avenida Liberdade Lisboa is wheelchair accessible. Please notify us if you require special assistance.

Social programme

Host Committee reception

Inscale Rooftop
7th Floor, Avenida Liberdade 36, Lisbon

The reception is open to all registered delegates; however, please indicate your attendance when registering.

Conference dinner

Palácio Conde d'Óbidos
Jardim 9 de Abril 1 a 5, 1249-083 Lisbon

Price: €120

One place per registered delegate is permitted.

Social event places cannot be guaranteed unless payment has been received, subject to availability.

Continuing Professional Development/Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA Conference registration desk for information on how to obtain the certificate.

IBA Harassment Policy

IBA conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all Conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the Conference and at all Conference events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at any IBA event are required to conform to the IBA Harassment Policy.

See www.ibanet.org/iba-harassment-policy

Booking form



14th Annual IBA Real Estate Investments Conference

10–12 Apr 2024, Tivoli Avenida Liberdade Lisboa, Lisbon, Portugal

Please read the 'Information' section before completing this form and return it together with your proof of bank transfer to the Conference Department at the address below.

BOOK ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2424 TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW

PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title _____ Given name _____ Family name _____

Name and country to be shown on badge *(if different from above)* _____

IBA Membership number *(if applicable)* _____ Date of birth _____

Firm/company/organisation _____

Address _____

Country _____

Tel _____ Email _____

SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

Please tick box if you have allergen intolerances and specify _____

Please state all other dietary requirements clearly, i.e. I am a vegetarian.

Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,
PLEASE BOOK BY **4 APRIL** ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2424
IBA MEMBERS CAN BOOK ONLINE BY **1 MARCH** FOR **€870**.
PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE BOOKING DETAILS.

| HARD COPY BOOKING FORMS AND FEES RECEIVED: | on or before 1 March | after 1 March | amount payable |
|--|----------------------|---------------|----------------|
| IBA member | €965 | €1080 | € |
| Non-member* | €1135 | €1250 | € |
| Young lawyers (under 30 years) | €725 | €1250 | € |
| Academics/judges (full-time) | €725 | €1250 | € |
| Public lawyers | €725 | €1250 | € |
| Corporate counsel** | €870 | €1250 | € |

SOCIAL PROGRAMME

| | | | |
|--|--|------|---|
| Host Committee reception <i>One place per registered delegate is permitted.</i> | <input type="checkbox"/> I will attend | NIL | |
| Conference dinner <i>One place per registered delegate is permitted.</i> | <input type="checkbox"/> I will attend | €120 | € |
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PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:

Conference Department

Chancery House, 53-64 Chancery Lane, London WC2A 1QS, United Kingdom

Email: confs@int-bar.org www.ibanet.org



International Bar Association

the global voice of the legal profession



About the IBA

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora, and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

Real Estate Section

The Real Estate Section is the only truly international forum for lawyers interested in real estate law. The recent globalisation of the real estate industry has fundamentally changed the Section's focus.

While real estate assets are traditionally governed by national rules, real estate transactions have long ceased to be a purely national matter. Today, the ownership of properties is traded among investors around the globe. Increasing internationalisation of all aspects of real estate law has also changed the types of lawyers involved. Transactional specialists who often have a corporate law background have, in many cases, replaced traditional real estate lawyers.

In this evolving context, the Real Estate Section provides a unique and valuable forum for lawyers from different countries and different legal backgrounds to address all sorts of practical and legal issues, exchange views and meet during conferences.

Members of the Real Estate Section are encouraged to participate actively in the Section's work at its annual conferences, its annual open officer's meetings and, throughout the year, through special projects and through articles in the section's newsletter.

Involvement with the Real Estate Section provides an excellent opportunity, not only to exchange views on real estate related matters, but also to make useful contacts with real estate lawyers from all over the world.

For more information please visit the **Real Estate Section home page**.

International Bar Association

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