

The background of the entire image is a blurred photograph of a large audience seated in rows, facing a stage where several people are standing. The image is overlaid with a large orange rounded rectangle on the left and a green rounded rectangle on the right.

# NPL DAYS PORTUGAL

Lisbon | June 5, 2025

**Conference venue**

 **VIP Grand Lisboa Hotel & Spa**

Avenida 5 de Outubro 197, 1050-054 Lisboa, Portugal

# NPL DAYS PORTUGAL

Lisbon | June 5, 2025

## **Anticipate Market Shifts**

Explore the critical trends and challenges defining the Portuguese landscape, and gain insights to stay ahead.

## **Leverage Technological Advancements**

Discover how innovative tech is reshaping debt recovery processes and revolutionizing operational efficiency.

## **Tap Into Investment Opportunities**

Identify untapped potential within the evolving non-performing loans sector.

## **Optimize Distressed Asset Management**

Learn proven strategies for managing distressed assets effectively in today's shifting economic climate.

## **Embrace Servicing Evolution**

Examine the latest breakthroughs and best practices for managing secured and unsecured NPLs, tailored to meet the demands of the Portuguese market.



# Drive Your Business Forward

## Take the Next Step!

This is your chance to engage with major players, explore new asset classes, and uncover innovative investment strategies. Don't just attend—make your mark!



## Effective Networking

Immerse yourself in a day of insightful learning and meaningful connections. Join us in a world-class setting that embodies the high standards and sophistication of our industry, designed to inspire collaboration and success.

**09:00 - 09:30 REGISTRATION & COFFEE BREAK****09:30 - 10:30 Non-Performing Exposures In Portugal**

- What's Working? Evaluating the Effectiveness of the SME Resilience Program
- The Evolving Regulatory Landscape: Help or Hindrance to NPL Reduction?
- Best Practices in Managing Residual NPLs: What's Next?
- Restructuring vs. Portfolio Sales: Strategic Choices for Banks
- How are International Investors Shaping NPL Resolution in Portugal?

**10:30 - 11:15 LONG COFFEE BREAK****11:15 - 12:00 Corporate Loan Recovery in Portugal: Navigating Challenges and Seizing Opportunities**

- Enforcement Bottlenecks: How Can Portugal Streamline the Process?
- Valuing Illiquid Corporate Loans: Methods and Market Gaps
- Recovering from SMEs: Legal Hurdles and Practical Solutions
- Impact of High Taxation on Recovery Outcomes
- New Recovery Models: In-House vs. Outsourced Strategies

**12:00 - 12:15 SHORT BREAK****12:15 - 13:00 Investment Opportunities in Portugal**

- Portugal as an NPL Investment Hub: Genuine Opportunity or Overstated Potential??
- How Are Private Equity Firms Viewing Post-Resolution Assets?
- Real Estate vs. SME Lending: Where is the Value?
- Secondary Market Evolution: Are We There Yet?
- Regulatory Changes as a Driver for Foreign Investment

**13:00 - 14:30 NETWORKING LUNCH****14:30 - 15:30 Distressed Asset Management and Real Estate**

- Securitisation's Role in the Next Wave of Portfolio Cleanups
- Managing REOs: Operational and Legal Challenges Post-NPL Sale
- How Global Capital Views Portuguese Real Estate Distress
- From Recovery to Value Creation: Turning Around Troubled Assets
- Technology in Real Estate Workout: Tools and Trends

**15:30 - 15:45 COFFEE BREAK****15:45 - 16:30 Developments in Portugal's Unsecured and Secured NPL Servicing**

- Post-doValue Landscape: What's Next for Servicers in Portugal?
- Tailored Strategies: Comparing Unsecured and Secured Workflows
- Servicing in a Data-Driven Age: Platforms and Automation
- The New Compliance Burden: ESG and Regulatory Reporting in NPLs
- Who Will Lead the Next Phase? Market Consolidation and New Entrants
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**16:30 - 17:00 NETWORKING DRINKS**

09:00 - 09:30 REGISTRATION & COFFEE BREAK

09:30 - 10:30 Non-Performing Exposures In Portugal

- **Maria Soares do Lago**, Partner – *MLGTS* | Moderator
- **André Figueiredo**, Partner and head of the Banking and Finance and Capital Markets – *PLMJ*
- **Nuno Martins**, Executive Board Member– *Caixa Geral de Depósitos*
- **Tomás Luiz Gomes**, Executive Director - Head of Investment Advisory & Portfolio Management – *Finsolutia*
- **Mário Robalo**, Former Millenium bcp General Manager of Corporate and SME’s Credit Recovery

10:30 - 11:15 LONG COFFEE BREAK

11:15 - 12:00 Corporate Loan Recovery in Portugal: Navigating Challenges and Seizing Opportunities

- **Gonçalo Castro Ribeiro**, Partner – *DLA Piper* | Moderator
- **António José Duarte**, Board Member– *Parvalorem*
- **João Ferreira Marques**, Founding Partner – *ActiveCap*
- **Armando Castanheira**, Chief Operations Officer Portugal – *Hipoges*
- **Manuel Portela da Silva**, Economist, Vice President – *AMRE*

12:00 - 12:15 SHORT BREAK

12:15 - 13:00 Investment Opportunities in Portugal

- **José Covas**, Partner & CEO of José Covas Real Estate | Moderator
- **Rafael Paim**, Head of Underwriting Iberia – *Servdebt*
- **Marco Freire**, CEO – *Whitestar*
- **Paulo Gray**, Senior Advisor – *Alantra*
- **Manuel Cordeiro Ferreira**, Partner – *Pérez-Llorca*
- **Vincenzo de Leo**, Investment Manager – *LCM Partners*

13:00 - 14:30 NETWORKING LUNCH

14:30 - 15:30 Distressed Asset Management and Real Estate

- **Inês Campaniço**, Director Real Estate & Research at HighVision | Moderator
- **Miguel Pereira Pinto**, Head of Living – *Quest Capital*
- **Carla André**, Senior Advisor – *Colliers*
- **Miguel Anjos**, Managing Director – *ATTA Real Estate*
- **João Ribeiro**, Real Estate Director – *StellarVest Asset Management*

15:30 - 15:45 COFFEE BREAK

15:45 - 16:45 Developments in Portugal's Unsecured and Secured NPL Servicing

- **Alexandra Valente**, Partner and Head of the Corporate & Finance Department | Moderator
- **Tânia Fonseca**, Managing Director Portugal– *Hoist Finance*
- **João Ulrich Boullosa Gonzalez**, Managing Partner – *DUO Capital*
- **Iolanda Gonçalves**, Administradora de Crédito ao Consumo – *Doutor Finanças*
- **Franquelim Alves**, Advisor – *Zarco STC* and *Stellarvest Asset Management*

16:45 - 17:30 NETWORKING DRINKS

# Attend & Engage: Ticket and Sponsorship Options

## Delegate Pass

**Standard Pass**

**€1499**

## SPONSORSHIP

- Panel Speaker Opportunities
- Group Delegate Ticket Packages
- Dedicated Social Media Posts
- Company Logo & Bio on Event Website
- Sponsor Recognition in Email Campaigns
- Targeted Block Marketing
- Exhibit/Display Space
- Customized Sponsor Package Naming Option
- Logo Placement on Main Stage Backdrop (if available)
- Logo on All Delegate Badges

## Sponsors

Pérez-Llorca

 **HIPOGES**

**servdebt.**

**PLMJ** Transformative  
Legal  
Experts

**M**  
**L**  
**MORAIS  
LEITÃO**  
GALVÃO TELES,  
SOARES DA SILVA  
& ASSOCIADOS



# A SELECTION OF COMPANIES THAT ATTENDED NPL DAYS PORTUGAL

 novobanco

 BainCapital

 cerberus

 servdebt.

 Santander

 CARVAL

 Banco Montepio

 HoistFinance

 BANCO DE PORTUGAL  
EUROSYSTEM

 BBVA

 bankinter.

 DOMUSVENDA

 CaixaBank

 HIPOGES

 ALANTRA

 PIMCO

 GNB  
Real Estate

 Finsolutia

 ARROW  
GLOBAL

 MARATHON  
ASSET MANAGEMENT

 Pérez-Llorca

 CABOT

 intrum

 APPII

 DEVA  
CAPITAL

 bancoctt

 DUOcapital

 BNP PARIBAS  
REAL ESTATE

 cetelem

 doValue

 BPI

 Goldman  
Sachs

 LCM PARTNERS

 SRB  
Single Resolution  
Board

 EverGen  
Svp

 AMITRA

 Abreu:  
advogados

 Lapithus

 QUALCO

 Deutsche Bank

 BROSETA  
+50 anos

 veld  
capital

 Sabadell

 Morgan Stanley

 DLA PIPER

 CUATRECASAS

 Deloitte.

 CMS  
law-tax-future

 LINK  
FINANCIAL

 MORAIS LEITÃO  
CALVÃO TELES, SOARES DA SILVA  
& ASSOCIADOS

 KRUK

 SRS  
LEGAL

 A & M

 CA CRÉDIT  
AGRICOLE

 EUROPEAN CENTRAL BANK  
EUROSYSTEM

 MENCOVAZ  
consultoria imobiliária e avaliações, lda

 idealista

 G A \_ P  
Gómez-Acebo & Pombo

 SCOPE  
Scope Ratings

 TILDENPARK

 EUROPEAN  
INVESTMENT  
FUND

 //ABANCA

 H. I. G.  
CAPITAL

 Quest Capital

 ACTIVECAP

 terraval  
valuation

 primeyield

 oitante

 Millennium  
bank

 Banco  
PRIMUS

 Banco  
INVEST

 StellarVest

 parvalorem

 AXACTOR

 KPMG

 GARRIGUES

 URÍA MENÉNDEZ  
PROENÇA DE CARVALHO

 GLOBAL  
REALTY CAPITAL

 whitestar

 Linklaters

 J.P.Morgan

 Credibom

 PLMJ  
Transformative  
Legal Experts

 CA  
Crédito Agrícola

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